



#Power the change

DEALERSHIP APPLICATION FORM

OKINAWA AUTO TECH PVT LTD

Applied By:

NAME:

Contact No.:

Email Address:

Date: (DD/MM/YYYY):

Dealership Application Form

1. Please fill in all the sections in the proposal form.
2. Please ensure that the application form is complete in all aspects. Incomplete applications may get rejected by OAPL team.
3. Please submit all relevant documents in support of the information provide along with the documents detailed in last page.
4. Email a copy to hodealerdevelopment@okinawascooters.com and dealersupport@okinawascooters.com with all relevant documents (In case of additional information, you may please attach enclosures)
5. Submit the printed copy of the completed form along with all the required documents at the following address:

Channel & Dealer Development

Okinawa Auto tech Pvt Ltd.

Unit No. 654, 6th Floor,
JMD Megapolis, Sector 48,
Sohna Road, Gurgaon (122018),
Haryana, India

6. The applicant acknowledges that copies of all documents, photographs etc. furnished by him to OAPL in the process of applying for dealership will henceforth become a property of OAPL and will be retained by them for their records.
7. The applicant has made full disclosure of all the information required in this application and all the information given by him is true in all respects. The applicant further acknowledges that any misrepresentation, whether intentional or unintentional, in the information submitted in the connection with the application shall be grounds upon which OAPL may either-
 - a) Decide to no longer consider his application, or
 - b) Immediately terminate any dealership agreement executed by OAPL with him or the dealer company designed by him.

Name

Date

Signature

8. OAPL reserves the right to reject any application without assigning any reason whatsoever and the decision of OAPL shall be final and binding on the party.

9. Applicant have to go through external agency analysis for their candidature , background and existing business structure. The charge for the same will be borne by the applicant regarding the same.

10. Please note OAPL stands for “Okinawa Auto tech Private Limited” in the form.

11. Please sign and stamp on all the pages of application form and documents before submission.

12. Please super scribe the envelope with; **“Dealership”**.

Section A - Candidate Profile

A. Key Applicant Detail

| | |
|------------------------|--|
| Candidate Name: | Please Affix Applicant's Passport Size Photograph |
| Date of Birth (Age): | |
| Nationality: | |
| Phone: | |
| Mobile: | |
| Email Address: | |
| Address with Pin Code: | |

Name

Date

Signature

B. Details of all Partners in proposed entity

| Partner name | Designation | % share in Equity (ensure 100% in total) | Net worth (INR lakhs) | CIBIL Score | Age |
|--------------|-------------|--|-----------------------|-------------|-----|
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| Auto-related experience | Relations With Prime Partner | Highest Qualification | PAN Card | Last income tax paid (INR lakhs) |
|-------------------------|------------------------------|-----------------------|----------|----------------------------------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

Section B – Existing Business Profile

A. Basic Details about Business Group (Company, in case of single entity operation) of the Proposed Prime Partner

| Business Name | Description | CIBIL Score (Entity) | Year of Commencement | % Share in the Equity (Individual) | Awards / Achievements | Total employees (Front & Back Office) | Website (link) | Prime Market Area (City Served) | Districts served (Territory) |
|---------------|-------------|----------------------|----------------------|------------------------------------|-----------------------|---------------------------------------|----------------|---------------------------------|------------------------------|
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

Name

Date

Signature

B. Financial Details & Performance Prime Partner's Business Group (Company, in case of single entity operation)

| Business Name (Legal Entity) | Total Assets as on 31st March 2017 (INR Lakhs) | Sales (INR Lakhs) | | | PAT (INR Lakhs) | | |
|------------------------------|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | | Apr 2017 - Mar 2018 (FY-16/17) | Apr 2018 - Mar 2019 (FY-15/16) | Apr 2019 - Mar 2020 (FY-14/15) | Apr 2017 - Mar 2018 (FY-16/17) | Apr 2018 - Mar 2019 (FY-15/16) | Apr 2019 - Mar 2020 (FY-14/15) |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

C. Please provide a basic Group Business structure in a similar format attached here for reference (Not applicable in case of a single entity)

Section C – Financial Details

1. Bank Details:

| Sr. No. | Bank Name & Branch | Type of facility | Loan Limit Sanctioned | Account Number | IFSC Code |
|---------|--------------------|------------------|-----------------------|----------------|-----------|
| 1 | | | | | |
| 2 | | | | | |

2. Cibil Score & Borrowing

| Bank | Loan Amount | Borrowing Year | Loan Tenure years | Loan Amount Pending | Cibil Score |
|------|-------------|----------------|-------------------|---------------------|-------------|
| | | | | | |
| | | | | | |

Name

Date

Signature

Section D – Okinawa Dealership Proposal

1. Do you propose to make new company:Yes No

1a) If No, which existing company will operate proposed Okinawa Dealership?

| | | | |
|---------------------|--|---------------------|--|
| Name of the company | | | |
| Year of foundation | | | |
| GST Number | | | |
| PAN | | Turn over (in lacs) | |

1b) If Yes, Mention the details-

1ba) Type of firm: -

Proprietorship

Partnership

Private Ltd.

a) For proprietorship

| Candidate Name | Proposed Showroom Name | Source of funds |
|----------------|------------------------|-----------------|
| | | |

b) For partnership and private limited firms: -

| Sr. No. | Name | Relationship | Proposed % share holding | Source of Fund |
|---------|------|--------------|--------------------------|----------------|
| 1 | | | | |
| 2 | | | | |
| 3 | | | | |

Name

Date

Signature

Section E – Infrastructure Details

| Sr. No. | Heads | Showroom | Workshop |
|----------------|---|-----------------|-----------------|
| 1 | Plot Size (Sq. ft.) | | |
| 2 | Covered Area (Sq. ft.) | | |
| 3 | Open Area (Sq. ft.) | | |
| 4 | Frontage for signage (ft.) | | |
| 5 | Ownership status (Own/Rental) | | |
| 6 | Property type (Brownfield/ Green field) | | |
| 7 | Time required to complete as per company norms (months) | | |
| 8 | Google coordinates of Proposed location | | |
| 9 | Complete address with PIN code | | |

Family Detail: -

| Name | Age | Business Involved in | Relationship |
|-------------|------------|-----------------------------|---------------------|
| | | | |
| | | | |
| | | | |

Location Details:

| Place | Distance from Proposed Location |
|-----------------|--|
| City Center | |
| Railway Station | |
| ISBT | |

Name

Date

Signature

| | |
|--|--|
| All Automobile Showroom (Mention the Brand name as well) | |
|--|--|

Section F – Check List of Documents

Please attach the below mentioned documents:

| | | | |
|---|---|---|--|
| 1 | Copy of Memorandum/Articles of Association (For Private Limited) if applicable. | Attached / NA/ To be Apply | |
| 2 | Partnership Deed, If Applicable. | Attached / NA/ To be Apply | |
| 3 | Certificate of Registration of Firm. | Attached / NA/ To be Apply | |
| 4 | GST Certificate (Existing firm) | Attached / NA/ To be Apply | |
| 5 | Property Ownership Documents/ Rental Agreement. | Attached / NA/ To be Apply | |
| 6 | Letter of Deployment of Working Capital from Candidate. | Attached / NA/ To be Apply | |
| 7 | Copy of Income Tax Returns filed for the last 3 years. | Attached / NA | |

Name

Date

Signature

| | | | |
|----|---|------------------------------|--|
| | | To be Apply | |
| 8 | Voters Card of Applicants/ Residential Proof of Applicants. | Attached / NA To be Apply | |
| 9 | Photocopy of Pan Card /Aadhar Card. | Attached / NA To be Apply | |
| 10 | Candidate Profile PPT with Location Map. | Attached / NA To be Apply | |

Declaration: I hereby declare that the information mentioned in the application is correct & true to best of my knowledge.

Place:
Applicant's Signature